

# CONSULTING SERVICES



**FAILA**  
HOLDINGS

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ABOUT US





## ABOUT US

### FAILA HOLDINGS

#### *Consulting Services*

FAILA Holdings is a global, multi-sector enterprise headquartered in Johannesburg, South Africa, with additional offices in the Democratic Republic of Congo. We are dedicated to excellence in procurement, consulting, workforce management, engineering, and fleet & fuel management, serving industries around the world. By leveraging strategic partnerships with leading technology providers such as PowerFleet, Liquid Automation Solutions (LAS), and IDS GeoRadar (Hexagon), FAILA offers a sophisticated suite of consulting services. Our commitment to achieving peak efficiency, rigorous safety standards, regulatory compliance, and unparalleled security positions FAILA as a preferred partner in sectors that demand exceptional performance.

### OUR MISSION

At FAILA HOLDINGS, our mission is to deliver high-performance solutions in fleet management, fuel management, and GeoRadar technology that empower businesses to achieve operational excellence. We enhance safety, ensure regulatory compliance, and optimize fleet utilization for secure and cost-effective operations. Our innovative fuel management solutions drive cost efficiency, while our cutting-edge GeoRadar technology provides monitoring for slow and rapid displacements and rockfall in mining operations, ensuring comprehensive risk management and operational integrity.



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OUR SERVICES



# OUR SERVICES

## CORE SERVICES

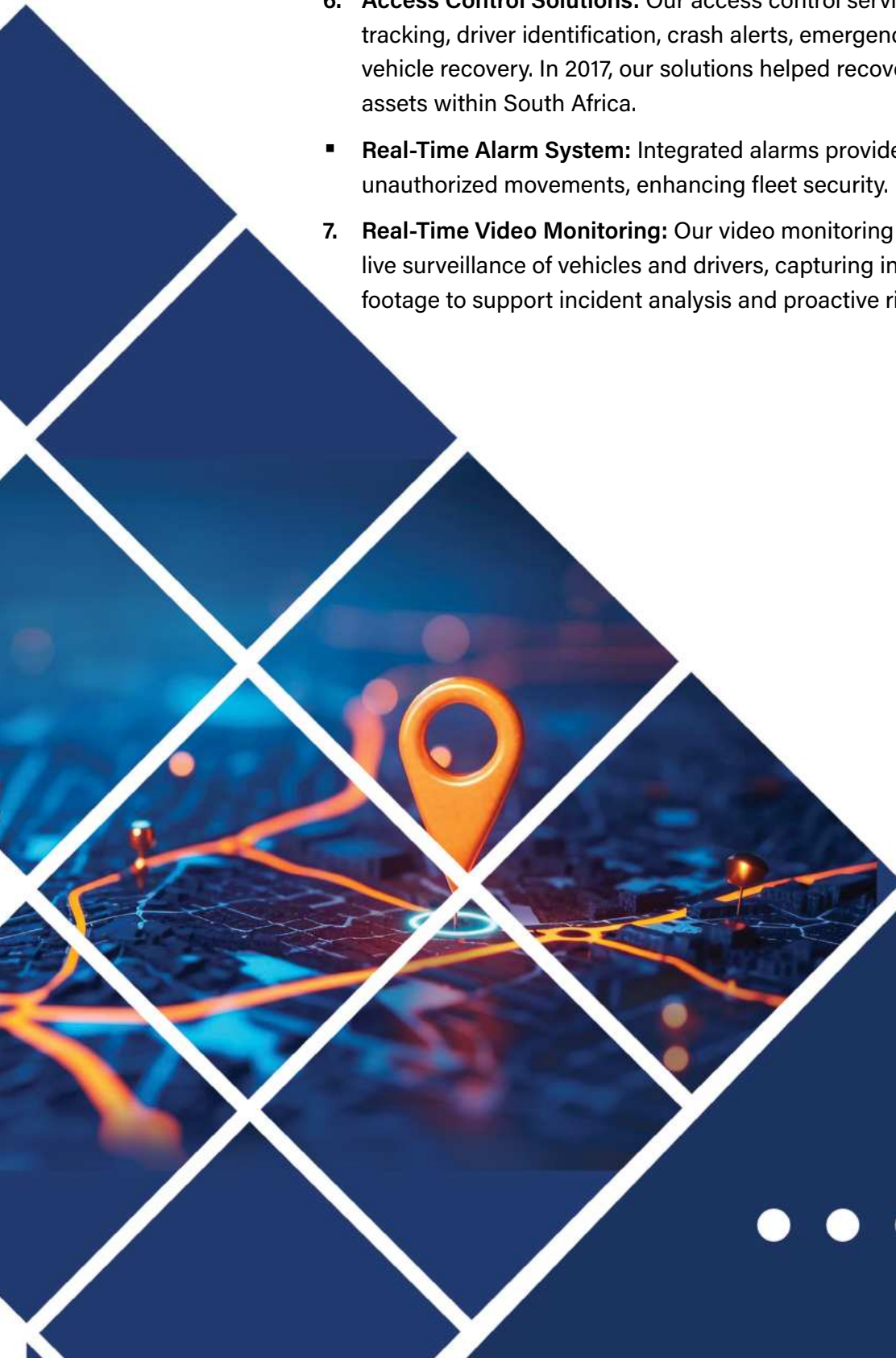
FAILA HOLDINGS offers a comprehensive range of adaptable fleet management and fuel management consulting services to meet the diverse demands of multiple industries:

- 1. Fleet Management:** Our real-time tracking and monitoring solutions enable clients to optimize routing, manage driver behavior, and improve dispatch efficiency. Integrated scheduling and licensing tools increase fleet utilization and reduce operational costs.
  - **Vehicle Tracking (Real-Time GPS):** Our precise GPS system enhances fleet visibility, optimizes routing, and reduces response times with accurate geolocation data.
- 2. Safety Solutions:** Our advanced in-vehicle safety systems provide real-time feedback to drivers, reducing accident rates by up to 70% and cutting over-speeding incidents by 30%. These improvements contribute to safer roads and minimize risks for fleet operators.
- 3. Fuel Management:** FAILA HOLDINGS' platform supports fuel savings of 7% to 15% through optimized routing, reduced idling, and minimized harsh driving, enabling clients to achieve up to a 30% reduction in fleet size.
  - **Fuel Control:** Advanced monitoring systems detect irregularities, improve efficiency, and reduce operational costs.
- 4. Compliance Management:** Our systems automate compliance processes such as Hours of Service and International Fuel Tax Agreement tracking to ensure adherence to regional and international regulations with minimal manual intervention.
- 5. Workforce Management:** Our time management solutions enable businesses to track employee hours, boosting operational efficiency, ensuring labor law compliance, and reducing time theft.



## OUR SERVICES

6. **Access Control Solutions:** Our access control services include vehicle tracking, driver identification, crash alerts, emergency response, and vehicle recovery. In 2017, our solutions helped recover millions in stolen assets within South Africa.
  - **Real-Time Alarm System:** Integrated alarms provide instant alerts for unauthorized movements, enhancing fleet security.
7. **Real-Time Video Monitoring:** Our video monitoring solutions deliver live surveillance of vehicles and drivers, capturing in-cab and external footage to support incident analysis and proactive risk management.



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**SPECIALISED**  
SOLUTIONS & EXPERTISE





## SPECIALIZED SOLUTIONS & EXPERTISE

### TECHNOLOGY AND INNOVATION

FAILA HOLDINGS harnesses cutting-edge technology to support real-time fleet management accessible via web, mobile, and tablet platforms. Our partnerships with providers like PowerFleet empower us to offer premium fleet management solutions:

- **MiX Fleet Manager Premium:** This premium platform features real-time tracking, driver monitoring, and comprehensive reporting, granting clients complete operational control and visibility.
- **MiX Vision AI:** This AI-driven video system enhances safety with features like lane departure warnings, driver fatigue monitoring, and forward collision alerts, promoting road safety.

### CUSTOMER-CENTERED SERVICE

At FAILA HOLDINGS, exceptional service is paramount. We provide our clients with a multi-tiered service model, including:

- Tier 1, 2, and 3 technical support
- Customer care and fleet consulting
- Systems administration and road management
- Real-time monitoring for high-value cargo with „eyes-on-screen“ protection

### INDUSTRY FOCUS

FAILA HOLDINGS serves clients across a variety of industries, delivering specialized solutions tailored for:

- Oil and Gas
- Mining and Industrial Companies
- Logistics and Transportation
- Construction
- Public Transport
- Leasing and Rental



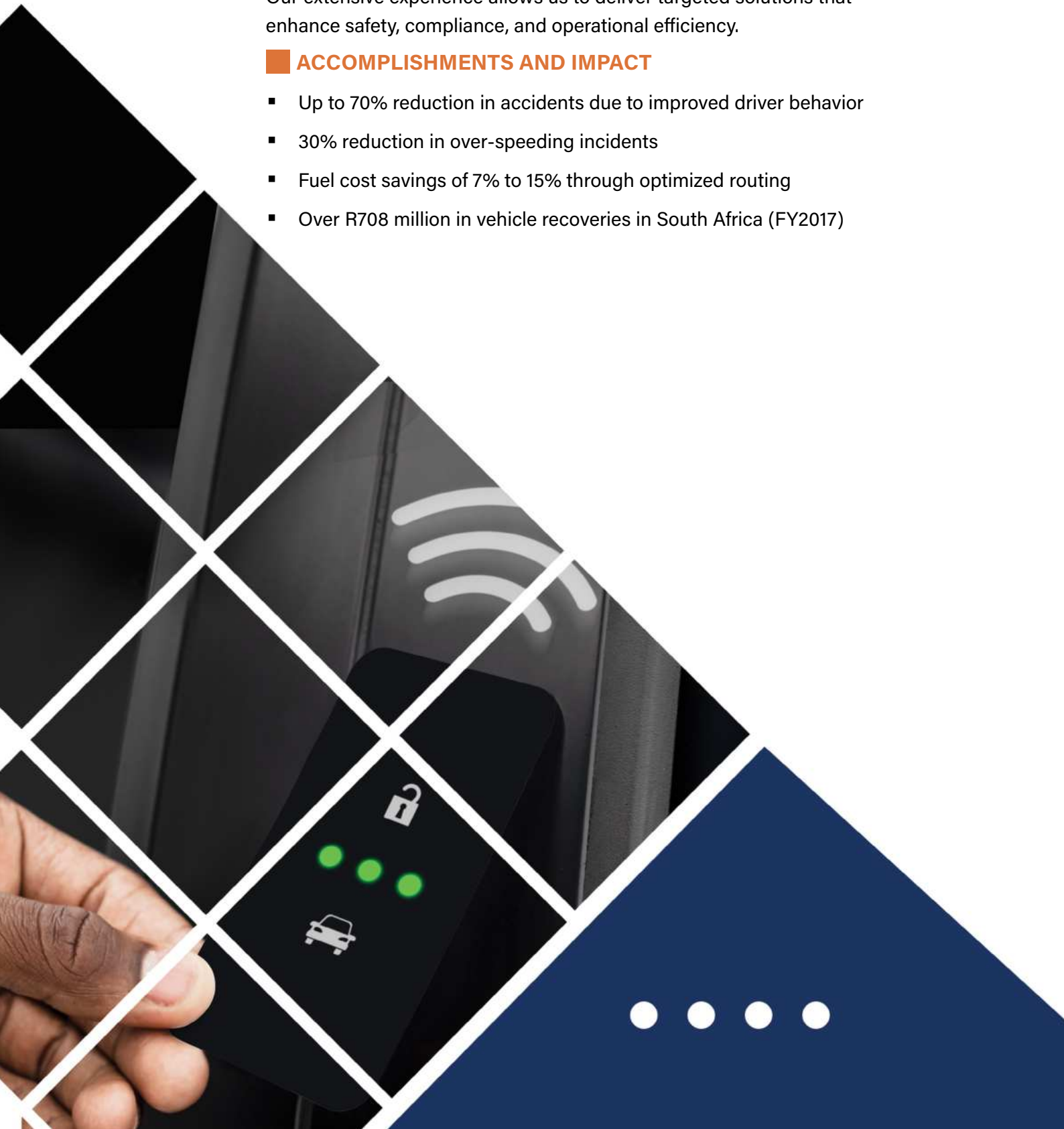


## SPECIALIZED SOLUTIONS & EXPERTISE

Our extensive experience allows us to deliver targeted solutions that enhance safety, compliance, and operational efficiency.

### ■ ACCOMPLISHMENTS AND IMPACT

- Up to 70% reduction in accidents due to improved driver behavior
- 30% reduction in over-speeding incidents
- Fuel cost savings of 7% to 15% through optimized routing
- Over R708 million in vehicle recoveries in South Africa (FY2017)



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## WHY CHOOSE FAILA HOLDINGS?

FAILA HOLDINGS is committed to delivering measurable improvements in fleet and fuel performance. Our solutions help cut costs, enhance safety, ensure regulatory compliance, and provide unparalleled support and security. With a steadfast dedication to innovation and a broad global reach, FAILA HOLDINGS is the ideal partner for optimizing fleet operations and achieving sustainable success.





**FAILA**  
HOLDINGS  
**CONSULTING**



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