



**FAILA**  
HOLDINGS  
PROCUREMENT





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## **ABOUT US**

## ABOUT US

FAILA Holdings is an international, multi-sector enterprise with expertise spanning procurement, consulting, workforce management, and engineering. Headquartered in Johannesburg, South Africa, with offices in the Democratic Republic of Congo, FAILA Holdings is dedicated to delivering excellence across diverse industries. As part of our portfolio, **FAILA Procurement** is a key division, specializing in providing tailored, innovative procurement solutions that drive efficiency, enhance operational performance, and empower businesses to succeed.

Since our founding in 2015, FAILA Procurement (formerly known as **FAILA Projects and Industrial Supplies**) has rapidly established itself as a trusted leader, serving key sectors such as mining, manufacturing, property management, and government institutions across Africa. More than just suppliers, we are strategic partners committed to delivering the right solutions at the right time, ensuring that our clients' operations run smoothly and securely.

### ■ OUR VISION

To continuously expand our footprint across Africa and beyond by building on our reputation for reliability, innovation, and excellence. We aim to set new industry standards and drive progress through cutting-edge procurement solutions that empower our clients to achieve long-term success.

### ■ OUR MISSION

To provide high-quality, essential products and services that minimize operational downtime and optimize supply chains. We are committed to enhancing our clients' operational efficiency by delivering comprehensive procurement solutions tailored to the specific needs of the industries we serve.

# ABOUT US

## ■ OUR CORE VALUES

At FAILA Procurement, our approach to business is guided by three fundamental values:

### **Client-Centered Innovation:**

We design customized procurement solutions to meet the unique challenges of our clients, offering forward-thinking products and services that enhance operational efficiency.

### **Integrity & Transparency:**

We build lasting relationships through open, honest communication, earning trust through every interaction and ensuring full transparency in our processes.

### **Excellence:**

We are dedicated to delivering procurement solutions with precision, consistency, and an unwavering commitment to the highest standards. For FAILA, it's not just about meeting expectations—it's about exceeding them.



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**OUR SERVICES**  
Comprehensive Procurement Solutions

## OUR SERVICES

FAILA Procurement offers an extensive range of procurement services, tailored to support the diverse needs of businesses across various sectors. Our solutions are designed to optimize productivity and ensure operational continuity:

### **Electrical Products:**

From power distribution to industrial tools, we supply a broad range of electrical products, including:

- **Power Cables:** High, medium, and low-voltage cables, ensuring reliable power distribution across industries.
- **Generators:** Industrial and commercial generators for continuous or backup power solutions.
- **Transformers & Circuit Breakers:** High-efficiency transformers and industry-leading brands for electrical distribution, including Schneider, Siemens, and ABB.
- **High-Voltage PPE:** Arc flash suits, protective gear, and tools for worker safety in high-voltage environments.

### **Mechanical Products:**

FAILA Procurement delivers high-performance mechanical products essential for industrial operations:

- **Gearboxes, Valves, Pumps, Motors & Engines:** Ensuring reliability, efficiency, and seamless operations in various industrial applications.
- **Conveyor Systems & Bearings:** Complete conveyor solutions and high-quality bearings for efficient material handling.

### **Instrumentation:**

Precision control and monitoring systems for industrial processes:

- **Pressure Gauges, Temperature Sensors, Flow Meters, Control Valves & Transmitters:** Solutions that provide accurate measurements and real-time process control.

## OUR SERVICES

### **High-Pressure Water Jet Machines:**

Specialized machines for industrial and pipeline cleaning, enhancing infrastructure maintenance and operational efficiency.

### **Chemical Products:**

Essential chemicals and reagents for smooth and efficient industrial operations.

### **Health & Safety Management:**

Portable Toilets & Maintenance, Gas, Smoke & Fire Detection Systems, and Safety Equipment Management: Comprehensive solutions to ensure compliance with health and safety standards.

### **Day-to-Day Consumables:**

Fasteners, Lubricants, Coating Materials: A wide range of consumables to keep your operations running smoothly.

### **GeoRadar Solutions:**

Advanced GeoRadar systems for monitoring ground stability in mines, enhancing safety and operational efficiency.

### **Structural Materials:**

Steel Grating, Channels, Beams, Geosynthetic Membranes, and Plastic Tubing & Piping: High-quality materials for robust infrastructure projects.



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**WHY CHOOSE FAILA**  
for Procurement Solutions





## WHY CHOOSE FAILA

At FAILA Procurement, we go beyond simply supplying products. We provide end-to-end procurement solutions that ensure your operations are efficient, secure, and aligned with industry standards.

### **Unmatched Expertise:**

Our team offers strategic guidance and support to help you make informed decisions that drive operational success.

### **Affordability Without Compromise:**

We provide high-quality products at competitive prices, ensuring the best value without compromising on performance.

### **Cutting-Edge Technology:**

FAILA Procurement stays at the forefront of innovation, offering advanced solutions to optimize your business processes.

### **Reliable Service:**

We pride ourselves on timely delivery and rapid service, ensuring minimal disruptions to your operations.

### **Client-Centric Approach:**

We forge strong, long-lasting partnerships by delivering personalized solutions that meet the unique needs of each client.

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**RESPONSIBILITY &  
SUSTAINABILITY**

# RESPONSIBILITY & SUSTAINABILITY

## CORPORATE SOCIAL RESPONSIBILITY & SUSTAINABILITY

At FAILA Holdings, we are committed to driving progress in the communities we serve. By creating jobs, developing local talent, and adopting environmentally responsible practices, we contribute to sustainable growth while minimizing our environmental impact.

## A MESSAGE FROM OUR DIRECTORS

"Our success is built on performance, responsibility, and an unwavering commitment to customer satisfaction. We are proud of the value we bring to our clients and look forward to building lasting partnerships that drive mutual success."

## SHAPING THE FUTURE THROUGH INNOVATION AND PARTNERSHIP

As FAILA Holdings continues to expand its reach across Africa, FAILA Procurement remains at the forefront of delivering trusted procurement solutions to a growing range of industries. We don't just supply products; we build partnerships that help your business thrive.





# FAILA

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